



Innovative Healthcare Solutions Bringing Innovative Ideas to Healthcare Traditions

Welcome to Innovative Healthcare Solutions (IHS) E-News quarterly electronic publication that gives you the most up-to-date information on our client collaborations. In an effort to provide you with 'current events' IHS has posted this quarter's top stories. We hope you will find them informative and news-worthy. Presented by Innovative Healthcare Solutions, Inc., Principals Robin Bayne and Patricia Stewart.

2008 was an exciting year for Innovative Healthcare Solutions, Inc. New initiatives were explored to help us grow. Steadfast traditions were continued to ensure we delivered quality consulting services to our clients. Milestones were reached; new frontiers were explored, and along the way accomplishments were made that are helping to carry Innovative Healthcare Solutions, Inc. into the future.

The strong relationship between IHS and our partners – clients and consultants – is what has made IHS a vital and successful company for the past 8 years. The strength of that relationship lies in the strong foundation of communication and collaboration between IHS and our partners. Together we can achieve great things for our organizations. This "Year in Review" highlights IHS' major accomplishments for 2008 and will serve to outline IHS' work for the future:

- Our ratings with KLAS speak for themselves. We are again rewarded for the outstanding work our consultants deliver to our customers. Through KLAS, our clients continue to convey the way they feel about our work.
- 10.1 have presented challenges, but we're up for them and continue to prepare our customers so that they are too. With all the positive outcomes this release brings with it, we're ready to continue helping our clients meet their goals within budget and on time.
- Horizon ERM (Enterprise Revenue Management) is a new product that we look forward to supporting and to help our customers' successfully implement. IHS held a Visioning Session, a high level gap analysis for McKesson between the STAR financial applications and HeRM.
- IHS has a strong presence on the east coast. One of our goals this past year was to expand and make our presence known in the west. Our new Director, Dan Hereid is building the west coast business by reaching out to new clients and hiring regional consultants.
- We continue to provide clinical and financial expertise to our customers, including project management, implementation and support services for both multi-facility and individual organizations. While we had many new customers partner with us in 2008, we had many of our existing clients request IHS for new projects.

The Principals Robin Bayne and Pat Stewart as well as the consultants of IHS want to thank all our partners for your support during FY2008. We look forward to working closely with you again in FY2009. Have a happy and safe holiday season!



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