

Helping You Get There



INNOVATIVE HEALTHCARE SOLUTIONS

*A New Vision
of Healthcare IT*





IT's about keeping up

Healthcare changes constantly. Technology changes quickly. The tough part? Keeping up with it all.

Integrating information systems has been a longstanding problem for the healthcare industry. The more sophisticated and diverse systems become, the harder it is to integrate them. The challenges? Staying competitive while delivering superior patient care. Mastering integration to protect existing investments while incorporating the latest in IT. And CIOs know how hard that is.

They know that technology is fast, but it's absorbed slowly. That information architecture is critical, but sometimes as inflexible as bricks and mortar. That organizations seldom get the information systems they deserve. And they know that hospital administration and the Board are talking about surviving tough times, retaining customers and attracting good people. Not information systems.

Keeping pace with technology, integrating healthcare information systems to take advantage of those advances and meet the needs of the organization, and finding ways to do it all efficiently and cost effectively is a challenge to say the least.

Fortunately, there's Innovative Healthcare Solutions, Inc. (IHS). From systems assessment and strategic planning, to system implementation/optimization, recruiting, project management and education and training, IHS can help today's healthcare organizations tackle today's – and tomorrow's – IT challenges.

A new kind of business as usual

IHS is a healthcare information systems consulting firm that provides a cost-effective, proven approach to guide and assist healthcare organizations in the planning, implementation and management of information systems and services.

SERVICES

- *Strategic information systems planning*
- *Information systems evaluation and selection*
- *Implementation of major systems*
- *Project assessment*
- *Clinical and financial system optimization*
- *Information systems recruiting and placement*



IHS' reputation is superior, thanks to the quality performance of our professional staff and our unique ability to match people to projects. We believe each client and each engagement deserves the highest level of customized service we can provide. So we assess your needs and assign consultants according to the best possible fit between their specific experiences and your particular requirements.

We don't believe in the "template" approach. Rather, IHS partners with clients to understand their business problems and to analyze their internal processes. By integrating the extraordinary skills of our people with viable technology strategies, we develop innovative solutions that work now and in the future.

A method to tame the madness

We designed our consistent, comprehensive methodology to transfer IHS' knowledge and experience to your staff. After all, their participation is essential to the successful completion of any information systems project. It's a process that empowers your people, and ultimately, better enables you to meet your business objectives.

SIMPLY, IHS' METHODOLOGY FOCUSES ON...

Service

We work to meet your expectations by approaching each project in a simple, direct manner, carefully quantifying objectives and deliverables.

Knowledge Transfer

IHS engagements involve mutual sharing of ideas, leadership and participation. We focus on improving and developing your staff's skills and capabilities. We help your staff use technology effectively to increase your competitiveness and move successfully to the future.

Results

IHS helps your organization get the results it expects in a timely and cost effective manner. Our effective, proven project management tools and techniques ensure completion on time and within budget.

Communication

IHS communicates proactively to manage everyone's expectations and to minimize surprises. When IHS participates in your project, we share our concerns as well as our experience.

If you have a healthcare information system or are planning to install one, it's time to find out more about IHS.

- *Find out what experience has taught us to teach you.*
- *Find out how we can make your information systems fall in line with your business objectives.*
- *Find out how our people can help your people get the technology they deserve.*



A 20/20 vision of the future

***Healthcare organizations are in the business of patient care.
Successful ones understand the importance of managing both.
But it isn't easy.***

Pressures have never been greater and they're coming from consumers, employers and the government. Privacy, security and access to medical records are non-negotiable. Payers and providers are at war over coverage, medical necessity and treatment protocols. Advances in genomics and biotechnology pose both a great opportunity and a significant challenge in terms of clinical systems' ability to deal with them. And with continuing IT advances in other industries – financial services, entertainment and even the government sector – healthcare stakeholders want to know: Why not us?

IHS understands that healthcare organizations must have bifocal vision – a clinical focus and a financial one. We also understand that rapidly advancing technology demands IT foresight. IHS' expertise encompasses both the contemporary and the future in clinical systems, from point of care to physician order entry and beyond. We know the value of revenue cycle management for financial systems and the challenge of operating in a changing managed care world. And we understand the critical importance of integration – of systems, of processes, of all the parts of the healthcare IT equation.



Innovative Healthcare Solutions

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